



Business Matchmaker 2006

Veterans Small Business Contracting Event

- Cost:** FREE!
- Where:** Columbus – Veterans Memorial Center, 300 W. Broad St., Columbus OH 43215
- When:** Friday, June 16th, 2006, 10:00 am – 4:00 pm
- Who:** The U.S. Small Business Administration (SBA), the City of Columbus, Procurement Technical Assistance Centers (PTAC), the Minority Business Contractors Assistance Program (MBCAP) and the Small Business Development Centers (SBDCs)
- What:** Matchmaker 2006 is a unique opportunity for buyers and sellers of goods and services to come together. Over 50 buyers will be on hand for one-on-one meetings with Veteran-Owned small businesses. Buyers are from city, state, county, and federal agencies, as well as prime contractors and other organizations with combined purchasing budgets representing hundreds of millions of dollars worth of opportunities. (See current list attached.)

Buyers register ahead of time and list the types of products and services (as identified by NAICS codes) that they are interested in acquiring. Small businesses, or “Sellers,” pre-register for the event as well, using their individual NAICS codes. (Identify your NAICS code(s) by searching keywords at https://eweb1.sba.gov/naics/dsp_naicssearch2.cfm). Sellers are “matched up” with potential Buyers and one-on-one meetings are scheduled. Meetings last approximately 15 minutes and present an opportunity for Buyers and Sellers to discuss each others’ specific projects and capabilities. There is also ample opportunity throughout the day to network with buyers and sellers.

In addition to one on one matchmaking meetings, the event will provide seminars for attendees that cover matters of interest to small businesses including selling to the government, GSA Schedules, access to capital, and surety bonding.

Registration: Registration will begin on May 1st and must be done on line at:

www.vetsbizmatch.com

If you have any questions about the event, please contact Ken Klein at SBA (614) 469-6860 x261 or, preferably, via e-mail kenneth.klein@sba.gov

